

## **CCP PART III SECTION 5**

## CREDIT MANAGEMENT IN THE FINANCIAL SECTOR

Time Allowed: 3 hours. THURSDAY: 23 May 2019. Answer ALL questions. Marks allocated to each question are shown at the end of the question. **QUESTION ONE** Analyse any three stages in a loan origination process. (6 marks) (a) (2 marks) (b) (i) Explain the term "credit enhancement". Describe four types of credit enhancement methods. (8 marks) (ii) Examine four purpose of "Truth in Lending Disclosure". (4 marks) (c) (Total: 20 marks) **QUESTION TWO** Discuss three applications of credit portfolio models by financial institutions. (6 marks) (b) Enumerate five types of information that should be included in the savings and credit cooperative (SACCO) credit (5 marks) policy. Outline five benefits associated with secured credit card programs. (c) (d) Discuss four factors a credit analyst should consider when evaluating a sovereign credit application. **QUESTION THREE** Examine six mortgage market constraints impeding the growth of mortgage financing in your count (6 marks) (a) (b) Discuss four factors that a credit analyst should consider when appraising a manufacturing entity for a commercial (8 marks) loan. Explain three modes of creating a charge over a security by banks when advancing loan facilities. (6 marks) (c) (Total: 20 marks) **QUESTION FOUR** In relation to risk classification of assets and provisioning of facilities and assets: (a) Compare "Expected Credit Loss (ECL) model" and "Incurred Credit Loss (ICL) model". (i) (6 marks) (ii) Assess three major weaknesses of impairment model incurred loss that have led to Expected Credit Loss model. (3 marks) (b) Instalment method of ageing of loans portfolio should not be used by the micro-finance sector. With reference to the above statement: (6 marks) (i) Assess six impact of instalment ageing method when all loans are past the loan term. Explain five impact of instalment ageing method when all loans are within the loan term. (5 marks) (ii)

(Total: 20 mark)

QUESTION FIVE		
(a)	(i)	Explain the term "chargeback" as used in credit card management.

(2 marks)

(ii) Discuss three reasons for chargeback in credit card management. (6 marks)

(b) An annual general meeting of a co-operative society shall be convened by giving at least fifteen day written notice to the members.

With reference to the above statement, highlight six types of businesses that are transacted during an annual general (6 marks) meeting (AGM).

Examine three factors that should be considered when evaluating liquidity in asset based lending. (6 marks) (c)

(Total: 20 marks)

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